

## OVERTURE AT UVA OVERVIEW

**University Partners:** College Foundation, Darden Foundation, Health System Development, UVA Medical Alumni Association, McIntire School of Commerce, Miller Center, School of Education and Human Development, Virginia Engineering Foundation, School of Architecture Foundation

- There were around 3,000 reports generated in fiscal year 2021

## REPORT TYPES

### Endowment Report:

R&V Report Link: <https://impact.virginia.edu/uva/2021/kaul> | Passcode: A7CRN

McIntire Report Link: <https://impact.virginia.edu/uva/2020/WalkerD> | Passcode: 20815

- For R&V donors who have given \$10k to an endowed fund
- Impact/financial performance of fund for fiscal year
- Mass upload data; mass build reports
- Delivered via marketing cloud in fall

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### Impact Report:

**Report Link:** <https://impact.virginia.edu/uva/2022/tabtester>

**Passcode:** AB123

- For donors who have supported a need-based scholarship at UVA
- Narrative-based, Q&A style with student recipients of scholarship
- Mass upload data; mass build reports
- Delivered via marketing cloud in the spring

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### Fund/Program Based Report:

**Report Link:** <https://impact.virginia.edu/uva/2021/bridgefund>

**Passcode:** AB123

- A generic stewardship report for donors who have supported a particular fund or program at UVA
- Must be built on an individual basis
- Created based on need
- Can deliver one report to multiple donors

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### Custom Stewardship Report

**Report Link:** <https://impact.virginia.edu/uva/2020/farishfamily>

**Passcode:** AB123

- For high-level donors; typically, PRD or by leadership request
- Pan-University; snapshot of giving and impact across Grounds for the previous year
- “Tab” model
- Built on an individual basis
- Delivered by leadership